

Product	ShadeVision System	Vita Easyshade	ShadeScan
Manufacturer and / or Distributor	<p><u>Manufacturer:</u> X-Rite Incorporated 3100 44th St SW Grandville, MI 49418 (616) 534-7663 (866) 61SHADE (616) 534-8960 Fax www.x-rite.com</p> <p><u>Distributor:</u> Sullivan-Schein Dental 135 Duryea Road Melville, NY 11747 (631) 843-5325 Int'l (800) 851-0400 (631) 390-8171 Fax www.henryschein.com</p>	Vident 3150 East Birch Street Brea, CA 92821 (714) 961-6200 (800) 828-3839 (714) 961-6299 Fax www.vident.com	Cynovad Inc. 9710 Trans-Canada Highway Montreal, Quebec, Canada (514) 337-1444 (888) 933-2444 (888) 913-9899 US Sales Rep (514) 337-4484 Fax www.cynovad.com
Components Included	Cordless hand-held instrument, docking station for computer upload, software program, 5 disposable tips, training CD-ROM	Hand-held instrument with 6-ft cable, 3-lb control unit, 20 disposable tips, USB & serial ports for expanded use / upgrades	Handheld device with color LCD screen, base station, seven flashcards included (16 MB each), basic software
Type of Scanning Technology	Colorimeter	Spectrophotometer	Colorimeter
Auxiliary Equipment Needed	Computer with: Windows 98 or 2000, Pentium III or equivalent preferred, 128 MB RAM, USB port, CD-ROM drive	None	Computer (optional)
Shade Display Mode(s)	Viewed as shade mapping image on computer	Vita-corresponding shade is displayed on control unit	Hand-held display, shade map
Communication Mode to Lab	E-mailed, saved to disk, or printed	Shade results documented on lab prescription	Flash card, email, and print capability (with optional computer)
Compatible Porcelain Shade Guide Systems	Vita Classic, Vitapan 3D Master, Ivoclar Chromoscop, Noritake, Shofu Vintage Halo, Dentsply Esthetix, Trubyte Bioform	Vitapan 3-D Master, Vita Classic, 3 Bleached Shades	Vita Classic, Vitapan 3-D Master, Ivoclar Chromoscop, Noritake, Shofu, Dentsply Esthetix, Degussa Duceragold
Infection Control Requirements	Disposable tips	Disposable tips	10 reusable guards, can be disinfected between uses
Calibration Requirements	Self-calibrates in docking station before each patient	Self-calibrates by rotating handpiece down while seated in cradle	Self-calibrating
Warranty	1 yr limited warranty 2 yr extended warranty available	1 yr	1 yr parts and labor 45-day money back guarantee
Retail Price	<p>Distributor: ShadeVision & Computer - \$6000.00 Software only - \$1750.99 2-yr extended warranty - \$394.99 Manufacturer: refill item: 100 disposable tips - \$95.00</p>	\$3995.00 Refill item: 100 disposable tips - \$35.00	Basic system - \$5995.00 – includes lab software ShadeScan Plus software - \$1995.00
Government Price	<p>Distributor: ShadeVision & Computer - \$5100.00 Software only - \$1487.58 2-yr extended warranty - \$335.74</p>	Same as retail	Same as retail

Product	ShadeEye-NCC Chroma Meter	ClearMatch
Manufacturer and or Distributor	Shofu Dental Corporation 1225 Stone Dr San Marcos, CA 92069 (760) 736-3277 (800) 893-0833 (760) 736-3276 Fax www.shofu.com	Smart Technology 979 Eby Road Hood River, OR 97031 (541) 386-6400 (800) 695-3917 (541) 387-3351 Fax www.smart-technology.net
Components Included	Computer base station, cordless hand-held instrument, 1 box of 50 disposable tips, 3 contact tip holders, 1 roll of printer paper, 1 calibration cap, (3) Shofu Vintage Halo shade guides, ShadeEye viewer software, PC cable, instructional video	Software program
Type of Scanning Technology	Colorimeter	Digital camera and shade analysis software
Auxiliary Equipment Needed	Computer with Windows (optional)	Digital camera (2 megapixels or higher, macro capability, white balancing, built-in flash), Computer with Windows 98 or higher platform, 64 MB RAM, 1024x768 or higher monitor resolution, color printer
Shade Display Mode(s)	Hand-held instrument display, base station printout of data, computer displayed using ShadeEye viewer software	Computer-displayed shade mapping
Communication Mode to Lab	E-mailed, saved to disk, printed	E-mailed, saved to disk, printed
Compatible Porcelain Shade Guide Systems	Shofu Vintage Halo, Vita Classical, Vitapan 3-D Master, Biodent, Ivoclar Chromoscop	Vita Classical, Vitapan 3-D Master, Chromoscop, others can be added by downloading from website
Infection Control Requirements	Disposable tips	None
Calibration Requirements	Self-calibrating	Normalized (calibrated) with each digital picture by including a shade tab and black-and-white pattern in the picture
Warranty	1 yr limited, 30-day money back guarantee	45-day money back guarantee
Retail Price	ShadeEye NCC System - \$6995.00 Refill items: 50 disposable tips - \$98.50 3 contact tip holders - \$22.95 1 roll printer paper - \$15.95	Software system - \$2995.00
Government Price	ShadeEye NCC System - \$5036.40 Refill items: 50 disposable tips - \$49.47 3 contact tip holders - \$11.47 1 roll printer paper - \$7.97	Same as retail

*The manufacturers provided the data in these tables.